



Application Form

Entries for the 2019 Captain’s Table competition should be submitted on or before 31 July 2019
Please do not wait until the last minute to submit your entry as there may be delays in transmission.

If you are unable to answer some of the questions, please briefly explain why and email to:
youngprofessionals.shipping@gmail.com

This submission form must be completed in English. Additional media in the form of a video no longer than 2 minutes, or a PowerPoint presentation may also be submitted as well. ****Please fill in required fields.***

Primary Contact Person*		
Email*	Contact Number*	Age*
Company Name*	Website Address (if applicable)	
Type of Company* <small>e.g. limited liability, sole proprietorship, not registered, etc</small>	Number of Staff*	Year of Establishment*
Company Address*	Place of Origin*	Founder(s)*
Category your business falls under* <ul style="list-style-type: none"> <input type="checkbox"/> Deep Tech <input type="checkbox"/> Fintech <input type="checkbox"/> Insuretech <input type="checkbox"/> Environment and Sustainability <input type="checkbox"/> Edutech <input type="checkbox"/> SaaS and PaaS solutions <input type="checkbox"/> Other... 	Stage of business* <ul style="list-style-type: none"> <input type="checkbox"/> Seed stage <input type="checkbox"/> Growth stage 	

Company and Product/Solution

1. ELEVATOR PITCH*

Please describe the product you are pitching. If you are selected as one of the Semi-Finalists or Winners, we shall use this description in our marketing materials. (Max 100 words)

2. PROBLEM*

Does your product respond to a problem or gap in the industry? If yes, please identify the problem or gap and explain how your product is the solution. If your product is not being developed in response to a problem or gap in the industry, please explain the relevance of your product to the industry. (Max 400 words)

3. PURPOSE*

What is the vision of your venture? (Max 50 words)

People

4. TEAM*

Please describe how your team got together, the core team members, their values, skills, strengths and roles in the venture. (Max 200 words)

Please confirm if you are working on this project full time or part time so we can understand your requirements.

Full Time

Part Time

5. MENTORS

List the names and titles of each of the board members/advisors/mentors (if any) (Max 100 words)

6. STAKEHOLDERS

Do you have relationships with suppliers, partners, collaborators, government organisations, professional bodies and others. (Max 150 words)

Financials

7. BUSINESS MODEL*

Briefly describe your business model. (Max 300 words)

8. BUSINESS STRATEGY*

Briefly explain your business strategy. (Max 250 words)

9. BUSINESS PLAN*

Please attach a copy of your business plan (No more than 2 pages)

10. FINANCIAL STATEMENTS*

If the venture is an on-going business, please attach copies of your Balance Sheet, Income Statement and Cash Flow Statement for the last two (2) years, if available. If you are pitching a new idea, please provide your cash flow and income projections for the next 3 years.

11. FUNDING*

Have you raised funding previously? If so, please specify the source of funding and the funding amount (US\$). If not, please explain the major source of funding for your company. (Max 250 words)

12. COMPETITIONS

Have you entered this venture into other competitions? If yes, please identify the competitions.

13. MILESTONES*

What are the major milestones to date? What are the challenges and opportunities in the next three years? What are your plans to expand beyond the current market and acquire new customers? What type of additional talent would you want to bring to the team to achieve those plans? (Max 250 words)

More information about your entry

What would you like to get out of the Captain's Table Project?*

(Max 50 words)

Why should you be selected as a finalist for the Captain's Table competition.*

(Max 100 words)

Photos

Please attach two photos of the venture. These should include i) your company/venture logo in high resolution if available, ii) and a head shot of your company representative who will be coming to the venture forum if your entry is shortlisted as a finalist

Where did you learn about the Captain's Table competition?*

The End

Note: Once your entry has been submitted it can no longer be changed. Please review your application carefully before you return it to us. The person submitting this application confirms and acknowledges the answers are accurate and truthful to the best of your ability.

The information and materials provided in the application form, including photos and videos, may from time to time be featured in The Captain's Table promotional materials. YPSN (HK) Ltd reserves the final editorial right and copyright of these materials.

- I have read and agree to the terms and conditions of the Captain's Table, and the privacy policy.

Terms and Conditions

A. General

1. There is no fee for entry.
2. The Submission must be submitted online by the stipulated deadline. No late entries will be accepted.
3. Individuals or teams can join. Maximum of 3 individuals per team.
4. Each Participating Team or Participating Individual may only submit one entry in the competition.
5. The finals will be held in Hong Kong on 19th November 2019. YPSN HK will pay for economy class air travel and arrange for reasonable accommodation for each of the 5 finalists in Hong Kong. The Participating Teams or Individuals shall be responsible for making arrangements for visas required to enter Hong Kong at their own expense. YPSN HK will render reasonable assistance as required.
6. All Participating Teams agree to participate in media and press opportunities related to the Competition. These opportunities include, but are not limited to:
 1. All Participating Teams may be asked to provide a short written description that will be made available to media and may be released publicly, either in part or in its entirety.
 2. All Participating Teams may be asked to speak to the media for Competition related interviews when requested by YPSN HK.
 3. All Participating Teams may be asked to provide quotes and/or content for any Competition related press releases.
 4. Participating in media and press opportunities in no way requires Participating Teams to disclose any proprietary or otherwise confidential information related to their businesses.

B. Intellectual Property

7. Submissions must be the original work solely of the Participating Team. By entering the Competition, each Participating Team Member represents and warrants to YPSN (HK) that she or he has all right, title and/or interest in the Submissions, and that by submitting an entry she or he is not and will not be violating any contract or third party rights, including but not limited to any patent, copyright, trade secret, trademark, publicity or privacy right; or disclosing any proprietary or confidential information of another person or entity. YPSN (HK) strongly urges the Participating Team to seek independent legal counsel on all intellectual property issues. YPSN HK cannot provide any legal advice regarding intellectual property or any other issues.
8. Prior to submitting an entry, Participating Teams are urged to take all necessary steps to ensure adequate protection of any intellectual property described in their Submission (i.e. appropriate intellectual property filings, patent and copyright notices, etc.)
9. Participating Teams must disclose any funding already received at the time of submission.
10. If selected as one of the 5 finalists, at least one member of the Participating Team must be present at all required sessions as well as the final awards ceremony.
11. YPSN HK reserves the right to disqualify at any time any Submission that in its judgment violates the letter or the spirit of the Competition guidelines, terms, processes or rules or any relevant law or regulation. The decisions of YPSN HK are final. Any violation of these rules discovered after the finals will result in forfeiture of any prize or competition benefit awarded to the Participating Team.
12. Any content included in the Submission (including the identities of the participating team members, the short written description of the Submission, and the video) as well as any work conducted during any portion of the Competition may be shared by YPSN HK for any Competition or publicity related purpose, and **will not be considered confidential**.
13. Participating Teams agree that the intellectual property of the live final pitch videos vests in YPSN HK and may be uploaded to the YPSN HK website or social media accounts.

C. Liability

14. The Participating Team or Participating Individual (as the case may be) shall fully indemnify and hold harmless YPSN HK against any and all loss, damage, liability, law suit (whether civil or criminal) arising from any breach of Intellectual Property and/or contract relating to and/or associated with the Submission. In the event of any law suit being brought against YPSN HK, the offending Participating Team or Participating Individual shall immediately advance funds to YPSN HK to defend the law suit.
15. IN NO EVENT SHALL (i) YPSN HK Ltd, ITS TRUSTEES, DIRECTORS, OFFICERS, THE COMPETITION JUDGES AND MENTORS (COLLECTIVELY, THE "PARTIES") BE LIABLE FOR ANY ADVICE, INFORMATION OR DECISIONS MADE IN THE COURSE OF THE COMPETITION OR FOR DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES OF ANY KIND, INCLUDING ECONOMIC DAMAGES OR INJURY TO PROPERTY AND LOST PROFITS, REGARDLESS OF WHETHER THE PARTY OR PARTIES HAD BEEN ADVISED, SHALL HAVE OTHER REASON TO KNOW OR IN FACT DID KNOW OF THE POSSIBILITY OF SUCH DAMAGES.

Glossary of Legal Terms:

- YPSN HK Limited means the Young Professionals in Shipping Network (Hong Kong) Limited, its directors and employees.
- PARTICIPATING TEAM or PARTICIPATING INDIVIDUAL or their plurals mean each team or individual that has entered a Submission in the competition.
- SUBMISSION(s) means the video, business plan, idea, and all other information pertaining to the application for the Competition submitted by the Participating Team.
- COMPETITION means "The Captain's Table"

Privacy Policy

The Young Professionals in Shipping Network (Hong Kong) Limited ("YPSN HK") cares about your privacy and the security of your information. We want you to be familiar with how we collect, use and disclose information, including your personal information. This Privacy Policy describes our practices in conjunction with your access to our website as well as our services, and events (collectively, "YPSN HK Services"). The YPSN HK website contains links to certain other websites. We are not responsible for the privacy practices or contents of those websites.

If you have any questions about your privacy, email us at youngprofessionals.shipping@gmail.com

Kinds of Personal Data Held

When you use the YPSN HK Services by, among other actions, providing registration details, setting newsletter preferences, browsing our sites, completing a survey, entering a contest, registering for an event otherwise interacting with our YPSN HK Services, we gather personal information.

Personal information is information that identifies you as an individual or relates to an identifiable individual. Several different types of personal information can be gathered when you interact with the YPSNKH Services, depending on the type of product or service being used. Collection of personal information is necessary to delivering you the YPSNKH Services or to enhance your customer experience.

If you disclose any personal information relating to other people to us or to our service providers in connection with the YPSNKH Services, you represent that you have the authority to do so and to permit us to use the information in accordance with this Privacy Policy.

We and our service providers collect personal information in a variety of ways, including:

- i. Registration: personal data provided to the YPSNKH from individuals for participating in activities and events, records relating to educational and training activities organised by the YPSNK, newsletters subscriptions.
- ii. Billing: to enable payment of sponsorship or for YPSNKH Services, we collect and use your name, address, telephone number and email address, and other billing information.
- iii. Contests and lucky draws: we collect personal information from you when you participate in contest and lucky draws organised by YPSNKH.

Main Purposes of keeping Personal Data

We collect, use or otherwise process personal information as allowed under applicable law, including where based on one or more of the following:

If you disclose any personal information relating to other people to us or to our service providers in connection with the YPSNKH Services, you represent that you have the authority to do so and to permit us to use the information in accordance with this Privacy Policy.

- i. The consent you provide to us at the point of collection of your personal information;
- ii. The performance of the contract we have with you;
- iii. The compliance of a legal obligation to which we are subject;
- iv. For various purposes which vary according to the nature of the record, such as administration of office functions and activities, seeking advice on policy or operational matters, organising and delivering promotional, educational and training activities, acquisition of services, and subscription of publications. Records collected on webserver are kept for the purpose of sending newsletters to subscribers registered through the websites.

Information collected when you visit our websites

Statistics on visitors to our websites - When you visit our websites, we will record your visit only as a "hit". The webserver makes a record of your visit that includes your IP addresses (and domain names), the types and configurations of browsers, language settings, geo-locations, operating systems, previous sites visited, and time/duration and the pages visited (webserver access log).

We use the webserver access log for the purpose of maintaining and improving our websites such as to determine the optimal screen resolution, which pages have been most frequently visited etc. We use such data only for website enhancement and optimisation purposes.

We do not use, and have no intention to use the visitor data to personally identify anyone.

Outsourcing arrangements

The YPSNKH websites are developed and maintained by local third-party service providers. All YPSNKH's service providers are bound by contractual duty to keep confidential any data they come into contact with against unauthorised access, use and retention.

Protection measures

The YPSNKH takes appropriate steps to protect the personal data we hold against loss, unauthorised access, use, modification or disclosure.

Retention

The YPSNKH maintains and executes retention policies of records containing personal data to ensure personal data is not kept longer than is necessary for the fulfilment of the purpose for which the data is or is to be used. Different retention periods apply to the various kinds of personal data collected and held by the YPSNKH in accordance with policies in standing instructions and administration manuals.

Disclosure of personal data

The personal data collected for is used only for purposes directly related to the discharge of our administrative functions, activities and YPSNKH Services.

We will not sell, rent, swap or authorize any third party (except our service providers) to use your email address without your permission. Nothing in this Privacy Policy is intended to restrict our use or sharing of aggregated or de-identified information in any way.

We may share personal information, such as name, company and title, about attendees to our live events and conferences with sponsors; if we do, we will notify you when you provide us the information.

Enquiries, data access and corrections

Any enquiries regarding data access or correction to your personal information should be made by email sent to youngprofessionals.shipping@gmail.com

We keep this Privacy Policy under regular review. This policy was last updated on 12 March 2019.